Sage 100 Newsletter

Issue 1 - 2021



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WHAT HAPPENS IF YOUR SUBSCRIPTION EXPIRES?

Whether you simply forgot and missed a renewal date or let it lapse and maybe later changed your mind, some Sage 100 customers have asked "What happens if my subscription expires?" The short answer is, you still have options and software access. Here's a rundown of the grace period, functions you can still access, and what to do if your Sage 100 software subscription expires.

Grace Period

Sage 100 allows a **45 day grace period** with **full access to your Sage 100 data** once your software subscription expires. You'll will receive a message informing you that the subscription has expired along with a display showing how long you can continue using Sage 100 with full access as follows:

Error: "Your Sage 100 subscription has expired. You can continue using the software for 45 days. Please contact Sage before xx/xx/xxxx to renew your subscription"

DURING the grace period, you can still contact us or Sage sales to renew your subscription if the expiration was unintentional.

AFTER the 45 day grace period, Sage 100 will offer Read-Only access to data. In other words, you can no longer enter transactions or any other process that writes to the database, but you can still view existing data.



TIP: How to Verify Your Sage 100 Subscription Plan Expiration Date:

- 1. Open Library Master > Setup > System Configuration
- 2. On Modules tab, verify Sage 100 Subscription Expiration Date is accurate

Using Sage 100 With an Expired Subscription

Once the subscription and grace period has expired, you can still open Sage 100 and view existing data but you will no longer have the ability to make changes or enter new transactions. In a nutshell, here's what Sage 100 looks like with an expired subscription:

- Reports will run since reports are simply reading existing data.
- Maintenance screens will still be accessible, but the fields will be display-only (similar to Inquiry screens).
- **Visual Integrator Import Jobs** will be accessible to view, but the fields will be disabled and the buttons to execute the Import Job will not be displayed.



QUESTION? Get in touch if you have a question or need Sage 100 support.



Authorized Partner

Sage 100 Subscription vs Perpetual License

WHAT'S THE DIFFERENCE?

Things have changed quite a bit since the subscription license option was introduced a few years ago. Today, the difference in product features and capabilities between a "classic" Sage 100 perpetual license versus a subscription license has widened. Here's a closer look the changes.

The Basics

Before exploring the difference in features and modules, let's look at some key aspects of a subscription license.

First, some people think that with a subscription, all of your data has to be in the cloud. So it's worth pointing out that subscription license holders can **store data on premises**, but also have the option of hosting on Microsoft Azure or a cloud provider of your choice. Second, some customers think they'll lose control over the timing of upgrades. However, Sage realizes that some customers need more time (i.e. customizations, add-ons) so they provide you 12 months after a new release to choose when to update.

Difference in Newest Features

Here's a summary of newer features released in 2020 that are available in Sage 100 subscription, but not perpetual:

Purchase Order - Apply multiple purchase orders to one receipt, invoice, or return, for the same vendor.

Accounts Payable - Reverse an entire check run if a batch needs to be reversed (previously one check at a time).

Lot/Serial Tracking - more advanced and detailed options for traceability and tracking expiration dates.

Bank Reconciliation - connect directly to electronic bank feeds and automatically reconcile transactions.



Difference in Modules and Bundles

In addition to detailed features, a few modules and add-on bundles are available in Sage 100 subscription, but are not found in the perpetual license option as follows:

- Sage Operations Management
- Sage AP Automation
- Mobile Scanning and Multi-bin Warehousing
- Sage Budgeting and Planning
- Sage Contact (Office 365/Outlook Integration)
- More ...

The Future is Sage 100 Subscription

While Sage remains committed to supporting customers on a perpetual license, the reality is that a lion's share of new features and technological advancements will be directed at the Sage 100 subscription product going forward. In short, the functional gap between the two will continue to grow.

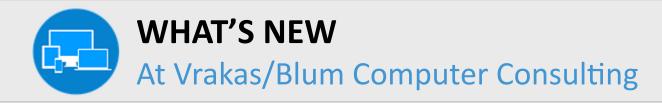


<u>Contact us</u> if you have questions about migrating to a subscription license or to request a copy of a more complete and detailed "differences" guide.

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Sage Diamond Partner

Vrakas/Blum Computer Consulting, Inc. has been named a <u>Sage Diamond Partner</u> for the second year in a row!

"2020 brought a lot of challenges, however our team maintained a positive attitude and kept pushing forward," says President Joe Jenders. "Once again, we have attained Diamond Partner status with Sage. I am honored by this accomplishment and am very proud of our team."





Monthly Webinar Series

Free to attend | CPE Offered

Sage AP Automation

February 17, 2021 @ Noon CST Presented by Ray Scarborough

Credit Card Processing with VIP

March 3, 2021 @ Noon CST Presented by Tom Nanci

Scanco Multi-Bin

March 17, 2021 @ Noon CST Presented by Kristen Baumgartner

Credit Hound by Draycir

April 21, 2021 @ Noon CST Presented by Thomas Bedford

DocLink by Altec

May 19, 2021 @ Noon CST Presented by Curt Hixson

Click Here for Full-Year Webinar List

