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BROCHURE

Sage Operations Management

Gain control and increase profitability

Improve efficiency with centralized data and insight

sage Operations Management

As customers require increasing levels of customization and agility, so does your need for better visibility and control across the supply chain.

Without integrated systems, widespread automation of processes and a centralized system, you'll spend time manually manipulating data, mitigating errors, reacting slowly to exceptions and opportunities and manually gathering data for purchasing decisions. Instead you could be spending time looking for ways to beat the competition and grow your business.

It's also important to know the cost and availability of every item you produce at any point in time in order to generate accurate quotes quickly; crucial to making the right decisions to increase profitability and to enhance the customer experience.

Optimize production, maximize profits

By adding Sage Operations Management to your existing financial management solution, you'll have an automated workhorse to manage and track the complete job lifecycle of everything you produce, giving you the control and insight you need to be able to meet customer and business needs, fast.

End to end control

Manage each element of the job with tracking tools that cover the entire job lifecycle:

- Estimating
- Sales orders
- Work order
- Job planning
- Costing and tracking
- Puchasing

Improve visibility

- Make smarter, more timely decisions with real-time job management tools for estimates, labor and material usage and a single source of the truth for workflow with real-time tracking
- Add Enhanced Scheduling to easily prioritize jobs, forecast scheduling and manage exceptions

Improve customer experience and reduce cost

- Proactively monitor the status of your jobs so that you can provide accurate delivery dates; deliver the tools to review, refine, and improve estimating and job planning
- Analyze your supply and demand for jobs, so you can purchase the right products and materials at the right time to meet demand
- Identify cost overruns easily, allowing you to take action
- Add Product Configurator to customize products according to need whilst producing fast, accurate custom estimates or sales orders and a comprehensive bill of materials to drive profitability

Save time

- Reduce the time you spend managing projects and automate manual processes

Complete control of your production process

Estimating

- Reuse past quotes to speed the creation of new ones
- Combine bills of material, routings, labor, and contracted services to create a detailed cost roll-up
- Save time with automatic material costs to reflect the most recent purchases

Sales Orders and Work Orders

- Generate detailed work orders automatically
- Check material availability before release
- Attach product documentation and procedures specific to the job

Job Planning

- Verify quote accuracy before production starts
- Determine material availability
- Notify purchasing of shortages
- Check production schedules
- Easily track original versus revised estimates

Costing and Tracking

- Know the status of projects at any given time
- See current costs in real time
- Analyze profitability based on remaining cost projections
- Be alerted to potential cost overruns while in production

Data Collection

- Quickly and easily issue parts to the job
- Reduce errors and streamline data entry with the bar-coding feature
- Eliminate manual data entry with flexible time-entry capabilities
- Automate overtime calculations and allocation to work orders

Easy Customization

Add Product Configurator to Sage Operations Management, to configure your customer's product easily and maintain profitability:

- Move quickly with a graphical rules-based selection wizard

Automate bill of material and routing information:

- Set up options-based pricing quickly and easily
- Reduce manual entry with smart part numbers that identify part's unique features
- See billing information from a dashboard

Enhanced Scheduling

Add Enhanced Scheduling to Sage Operations Management, to optimize job prioritization:

- Quickly confirm capacity in real time
- See what's happening and what's projected into the future
- Watch for bottlenecks so you can take quick, corrective action
- Rethink scenarios with a what-if drag-and-drop capability
- Get visual warnings in case of capacity and material constraints

"What's really valuable is how quickly we can provide job estimates. It's so easy to make a piece of equipment that has the same features we sold to Customer XYZ but modify it for the needs of Customer ABC."

Les Pope, Purchasing and Production Manager, Applied Recovery Systems

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